How to Use the Pharmaceutical GPO Statewide Contract

Contract #: MED48	**Contract Duration:** 7/1/14 to 6/30/21
MMARS #: MED48	**Options to Renew:** Two of one year each
Contract Manager:	Peter Etzel 617-720-3397 peter.etzel@state.ma.us
This contract contains:	Supplier Diversity Program (SDP)
UNSPSC:	51-21-00
Last change date:	**May 27, 2016**

Contract Summary

This contract covers a Group Purchasing Organization (GPO) agreement for Pharmaceuticals with Contractor Managed Healthcare Associates (MHA), whose GPO membership includes over 9,000 healthcare facilities such as hospitals and nursing homes.

GPO savings and efficiencies are realized by aggregating purchasing volume and using that leverage to negotiate discounts with manufacturers, distributors and other vendors of health supplies such as pharmaceuticals, biologics, medical/surgical equipment, laboratory supplies, and capital equipment. GPO's actively negotiate contracts with manufacturers on behalf of their members, and/or provide their members access to the purchasing contracts of other GPO's. The GPO supports the Commonwealth by using their contracts to establish the acquisition prices for pharmaceuticals purchased from the Pharmaceutical Prime Vendor on SWC MED38 and successor contracts for Pharmaceuticals.

Benefits and Cost Savings

- Aggregation of the purchasing volume of the GPO's membership when establishing acquisition prices
- The GPO supports Statewide Contract MED38 Pharmaceutical Prime Vendor and successor contracts such as MED47.

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

01. Cities, towns, districts, counties and other political subdivisions
02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
03. Independent public authorities, commissions and quasi-public agencies
04. Local public libraries, public school districts and charter schools;
05. Public Hospitals, owned by the Commonwealth;
06. Public institutions of high education
07. Public purchasing cooperatives;
08. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
09. Other states and territories with no prior approval by the State Purchasing Agent required; and
10. Other entities when designated in writing by the State Purchasing Agent.

Pricing and Purchase Options

No direct payments are made to the GPO for Pharmaceuticals. The GPO will provide the Medicare Part D Prescription Drug Plans (PDPs) that are available in Massachusetts that the State Office for Pharmacy Services may use in its role as a Medicare Part D provider at a small processing fee.

For purchaser job aids, click here: COMMBUYS Purchasing Job Aids.

General Hint - One way to find this SWC is with "Advanced Search" entering the contract number (three letters two digits) in the "Description" field.

Additional Information

Geographic service and delivery areas – The Contractor will be able to provide the requested service(s) throughout the Commonwealth.

Group Purchasing Organization (GPO)

GPO savings are realized by aggregating purchasing volume and using that leverage to negotiate discounts with manufacturers, distributors and other vendors of health supplies such as pharmaceuticals, biologics, medical/surgical equipment, laboratory supplies, and capital equipment. GPO's actively negotiate contracts with manufacturers on behalf of their members, and/or provide their members access to the purchasing contracts of other GPO's. MHA is not itself a vendor on this contract, but through MHA the Commonwealth can set prices.

Where to Find Contract Information on COMMBUYS

To find in depth Master Blanket Purchase Order (MBPO) information: on the COMMBUYS, login page click on the "Contract & Bid Search" link, click the Contracts/Blankets button, enter the contract number (three letters two digits) in the Contract/Blanket Description, (if you have logged in and searching, some users will see a box labelled "Header Major Status" – if so, use the dropdown menu to select "3PS-Sent), then all users click the "Find It" button, to see the MBPO. If you see a "vCurrent" MBPO, it is historical information from the prior COMM-PASS system. Click the link you want to see. The Contract User Guide and RFR are posted with the MBPO.

Strategic Sourcing Team Members

Name	Organization
David Pularo-Spazios	State Office of Pharmacy
Donald Rogers	State Office of Pharmacy

Vendor List and Contract information

The sole available Contractor is listed below. The PO number is the COMMBUYS contract number. Detailed vendor information is available on COMMBUYS, click on the "Registered Vendor Search" link.

Group Purchasing Organization	Contact Name	Phone Numbers	Email
Managed Healthcare Associates VC0000712228	Kimberly Thompson	(804) 433-4073 Fax (855) 485-1106	kthompson@mhainc.com
PO-14-1080-OSD01-OSD10-00000001221			